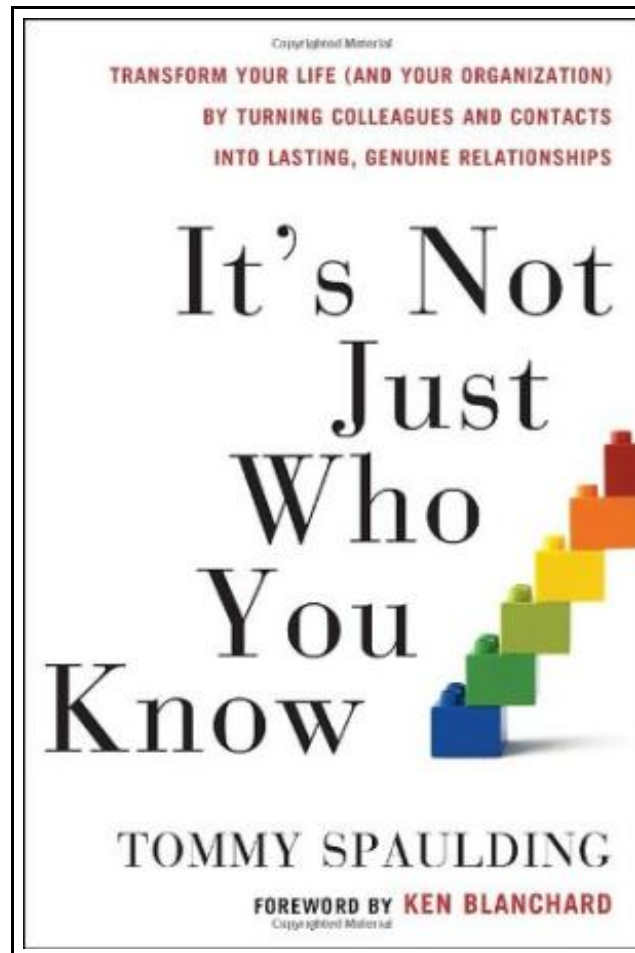


It's Not Just Who You Know: Transform Your Life (and Your Organization) by Turning Colleagues and Contacts into Lasting, Genuine Relationships (Hardback)



Filesize: 5.32 MB

Reviews


Comprehensive guide! Its this sort of very good go through. It generally is not going to price too much. Its been designed in an remarkably basic way which is simply following i finished reading this pdf where really changed me, affect the way i really believe.

(Prof. Jeremie Blanda DDS)

IT'S NOT JUST WHO YOU KNOW: TRANSFORM YOUR LIFE (AND YOUR ORGANIZATION) BY TURNING COLLEAGUES AND CONTACTS INTO LASTING, GENUINE RELATIONSHIPS (HARDBACK)



Broadway Books (A Division of Bantam Doubleday Dell Publishing Group Inc), United States, 2010. Hardback. Book Condition: New. 211 x 147 mm. Language: English . Brand New Book. In *It's Not Just Who You Know*, Tommy Spaulding--the former CEO of Up With People--has written the new *How to Win Friends and Influence People* for the twenty-first century. Success--in business and in life--is all about relationships. In this powerful guide to reaching out to others, Spaulding takes Dale Carnegie's classic philosophy to the next level--how to create lasting relationships that go well beyond mere superficial contacts and second floor relationships. Tommy Spaulding learned at a very young age that he was not destined to be an academic star. He may have gotten a 4.0, but only if he added his high school and college GPAs together. The reason he found academics so challenging, he discovered later, is that Tommy is dyslexic. But his dyslexia didn't hold him back--in fact, it helped him to develop the talents he did have. For Tommy is a natural leader; he realized early on that he had a unique ability to connect with others, whatever their age or background. As a teenager, he was given a copy of *How to Win Friends and Influence People* by his father, and it quickly became his bible. He became a national finalist for the DECA Entrepreneurial Business competition in high school, and ran successfully for senior class president. He went on to become the CEO of Up With People, one of the largest nonprofit international leadership organizations in the world. At every step, Tommy learned that the secret to getting ahead was reaching out for the support and insight and influence of others. None of us achieve great success alone. We need the help of other...

-  [Read *It's Not Just Who You Know: Transform Your Life \(and Your Organization\) by Turning Colleagues and Contacts into Lasting, Genuine Relationships \(Hardback\)* Online](#)
-  [Download PDF *It's Not Just Who You Know: Transform Your Life \(and Your Organization\) by Turning Colleagues and Contacts into Lasting, Genuine Relationships \(Hardback\)*](#)

See Also



Hands Free Mama: A Guide to Putting Down the Phone, Burning the To-Do List, and Letting Go of Perfection to Grasp What Really Matters! (Paperback)

ZONDERVAN, United States, 2014. Paperback. Book Condition: New. 211 x 137 mm. Language: English . Brand New Book. Rachel Macy Stafford's post The Day I Stopped Saying Hurry Up was a true phenomenon on...

[Read Document »](#)



Readers Clubhouse Set a Nick is Sick (Paperback)

Barron's Educational Series, United States, 2006. Paperback. Book Condition: New. Carol Koeller (illustrator). 221 x 147 mm. Language: English . Brand New Book. This is volume three, Reading Level 1, in a comprehensive program...

[Read Document »](#)



Readers Clubhouse B Just the Right Home (Paperback)

Barron's Educational Series, United States, 2006. Paperback. Book Condition: New. Marilee Harrald-Pilz (illustrator). 224 x 147 mm. Language: English . Brand New Book. This is volume seven, Reading Level 2, in a comprehensive program...

[Read Document »](#)



Readers Clubhouse Set a the Caterpillar (Paperback)

Barron's Educational Series, United States, 2006. Paperback. Book Condition: New. Mary Collier (illustrator). 221 x 147 mm. Language: English . Brand New Book. This is volume five, Reading Level 1, in a comprehensive program...

[Read Document »](#)



Fox at School: Level 3 (Paperback)

Penguin Young Readers Group, United States, 1993. Paperback. Book Condition: New. James Marshall (illustrator). Reissue. 224 x 147 mm. Language: English . Brand New Book. Using their cache of already published easy-to-read books, Puffin launched...

[Read Document »](#)

**THE Key to My Children Series: Evan s Eyebrows Say Yes (Paperback)**

AUTHORHOUSE, United States, 2006. Paperback. Book Condition: New. 274 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.THE KEY TO MY CHILDREN SERIES: EVAN SEYEBROWS SAY YES is about

[Read PDF »](#)

**Harriet Tubman and the Freedom (Paperback)**

Simon Schuster Ltd, United Kingdom, 2003. Paperback. Book Condition: New. 226 x 147 mm. Language: English . Brand New Book. Ready-to-Read Level 3 Reading Proficiently Rich vocabulary More-challenging stories Longer chapters Harriet Tubman was born

[Read PDF »](#)

**Two Treatises: The Pearle of the Gospell, and the Pilgrims Profession to Which Is Added a Glasse for Gentlewomen to Dresse Themselves By. by Thomas Taylor Preacher of Gods Word to the Towne of Reding. (1624-1625) (Paperback)**

Proquest, Eebo Editions, United States, 2010. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.EARLY HISTORY OF RELIGION. Imagine holding history in your hands. Now

[Read PDF »](#)

**Ne ma Goes to Daycare (Paperback)**

AUTHORHOUSE, United States, 2015. Paperback. Book Condition: New. 216 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.This book is about a little biracial (African American/Caucasian) girl's first day

[Read PDF »](#)

**Bully, the Bullied, and the Not-So Innocent Bystander: From Preschool to High School and Beyond: Breaking the Cycle of Violence and Creating More Deeply Caring Communities (Paperback)**

HarperCollins Publishers Inc, United States, 2016. Paperback. Book Condition: New. Reprint. 203 x 135 mm. Language: English . Brand New Book. An international bestseller, Barbara Coloroso's groundbreaking and trusted guide on bullying-including cyberbullying-arms parents

[Read PDF »](#)